

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 01847 130431Z

61

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 006513

P 130210Z FEB 75
FM AMEMBASSY TOKYO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 7953

UNCLAS TOKYO 1847

FOR OIM/WELCH/THOMAS/HEIKENEN

E.O. 11652: N/A

TAGS: BEXP, JA

SUBJECT: APEX '75 FREIGHT FORWARDER CONTRACT

1. BELOW ARE LISTED QUOTED PRICES FOR FREIGHT FORWARDING
CONTRACT. ONE COMPANY, WORLD TRADE SERVICE DID NOT BID.

ITEM. NIPPON ODAWARA HARPER YAMATO
EXPRESS UNYU GROUP TRANSPT.

INBOUND-SEA

A. PORT-TO-DOOR	17,880	14,000	8,910	38,000
B. DOOR-TO-BOOTH	12,480	12,500	8,960	9,100
C. PORT-TO-BOOTH	38,000	15,000	16,620	44,000

INBOUND-AIR

D. PORT-TO-DOOR	25,000	11,000	9,175	17,000
E. DOOR-TO-BOOTH	12,480	10,000	7,960	9,100
F. PORT-TO-BOOTH	30,000	10,000	11,600	6,000

REPACKING

G-(1) SEA-IN CARGO	9,880	10,000	3,000	9,100
G-(2) AIR-IN CARGO	9,880	10,000	3,000	9,100

BONDED STORAGE, ETC.

H-(1) REPACKING,	19,880	21,000	4,280	10,600
------------------	--------	--------	-------	--------

HANDLING PLACE-
MENT SEA-IN

H-(2) DITTO AIR-IN	20,000	18,000	4,280	10,600
--------------------	--------	--------	-------	--------

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 TOKYO 01847 130431Z

H-(3) BONDED (MIN.
STORAGE 10,000)

A) 1-15TH DAY	300	85	80	100
B) 16-30TH DAY	500	127	125	150
C) 31-60TH DAY	800	127	125	200
D) 61-90TH DAY	1,000	127	125	300

STRAIGHT LABOR

FOREMAN/REGULAR

I-(1) MON-SAT,	3,000/	2,000/	1,425/	1,625/
0830-1730	2,000	1,300	1,200	1,250

VPUIVQNBL "	3,750/	2,500/	1,780/	2,031/
-------------	--------	--------	--------	--------

1730-2200	2,500	1,625	1,500	1,564
-----------	-------	-------	-------	-------

(3) " "	4,500/	3,000/	2,100/	2,440/
---------	--------	--------	--------	--------

2200-2400	3,000	1,950	1,710	1,875
-----------	-------	-------	-------	-------

(4) " "	6,000/	3,000/	2,110/	2,438/
---------	--------	--------	--------	--------

0000-0830	4,000	1,950	1,710	1,875
-----------	-------	-------	-------	-------

(5) SUNDAY	3,750/	2,500/	1,780/	2,031/
------------	--------	--------	--------	--------

0830-1730	2,500	1,625	1,500	1,563
-----------	-------	-------	-------	-------

MINIMUM CHARGE

(HRS)	4 HRS	4 HRS	4 HRS	4 HRS
	(6,000)			

HEAVY MATERIAL

HANDLING

J-(1) FORKLIFT	4,000	3,500	3,500	4,860
3.5 TONS				

MIN. CHARGE	16,000	15,000	28,000	34,000
-------------	--------	--------	--------	--------

'-(2) FORKLIFT	10,000	-	5,000	5,430
----------------	--------	---	-------	-------

7 TONS

MIN. CHARGE	40,000	-	40,000	38,000
-------------	--------	---	--------	--------

(3) CRANE 6 TONS	10,000	5,000	3,500	5,720
------------------	--------	-------	-------	-------

MIN. CHARGE	40,000	40,000	30,000	40,000
-------------	--------	--------	--------	--------

(4) CRANE 12 TONS	15,000	7,000	5,000	6,430
-------------------	--------	-------	-------	-------

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 TOKYO 01847 130431Z

MIN. CHARGE	60,000	50,000	40,000	45,000
-------------	--------	--------	--------	--------

TRUCKING

K-(1) 2-TON TRUCK	3,000	3,000	2,000	2,290
-------------------	-------	-------	-------	-------

MIN. CHARGE	7,300	12,000	15,000	8,000
-------------	-------	--------	--------	-------

(2) 5-TON TRUCK	4,000	4,000	3,000	2,860
-----------------	-------	-------	-------	-------

MIN. CHARGE 9,200 16,000 23,000 10,000

2. INITIALLY COSTS FOR HAARPER GROUP SEEMED LOWER. AFTER DISCUSSION WITH REPRESENTATIVE ADDITIONAL CHARGES FOR LABOR AND EQUIPMENT WOULD BE ADDED FOR BONDED SHIMENTS. SUCH COSTS ARE INCLUDED IN ODAWARA QUOTATION.

3. LABOR CHARGE ARE VERY CLOSE BUT ODAWARA QUOTES MINIMUM CHARGE FOR 4 HOURS WHILE HARPER GROUP SHOWS 8HOURS.

4. EQUIPMENT AND TRUCKING RATES ARE ALSO VERY CLOSE BUT AGAIN WE BELIEVE SLIGHT ADVANTAGE IS WITH ODAWARA BECAUSE OF MINIMUM CHARGES.

5. ODAWARA IS ALSO DESIGNATED AS THE OFFICIAL FREIGHT FORWARDED FOR APEX '75. IN ADDITION THEY HAVE SERVICED MANY OF OUR PREVIOUS EXHIBITIONS AND ARE PRESENTLY THE CONTRACTOR FOR THE T.C. ON THE OTHER HAND THE OTHER LOW BIDDER IN CERTAIN CATEGORIES HAS NEVER WORKED ONE OF OUR SHOWS AND IS NOT FULLY AWARE OF OUR PROCEDURRE AND BILLING RQUIREMENTS. FOR THESE REASONS WE DESIRE CABLE APPROVED TO AWARD CNTRACT TO ODAWARA.

6. CURRENT EXCHANGE RATE YEN294 EQUAL \$1.00.
HODGSON

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975TOKYO01847
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750051-1054
From: TOKYO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750244/aaaabnjm.tel
Line Count: 141
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 02 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <02 MAY 2003 by RuthemTJ>; APPROVED <07 JAN 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: APEX '75 FREIGHT FORWARDER CONTRACT
TAGS: BEXP, JA
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006